

POWER YOUR GROWTH DOMINATING LOCAL ONLINE SEARCH

NAPOLEON)



UNDERSTANDING LOCAL DOMINATION THROUGH ONLINE SEARCH

Using our Years of both Traditional and Digital Marketing experience, we have been able to combine, Locally focused SEO along with a Local Marketing Strategy to create a Local Domination Strategy for each Dealer to Dominate the Search results in their Local Market.

This booklet is meant to give you a brief and very quick understanding of some key terms as it relates SEO and Paid Marketing Efforts.

Below we have provided some real examples of how a number of current dealers are benefiting from Local Search and Local Domination in their markets with real time screenshots of active searches along with before and after SEO Keyword Ranking Results that truly show the benefit to each dealer and their quest for Local Domination of their Market!

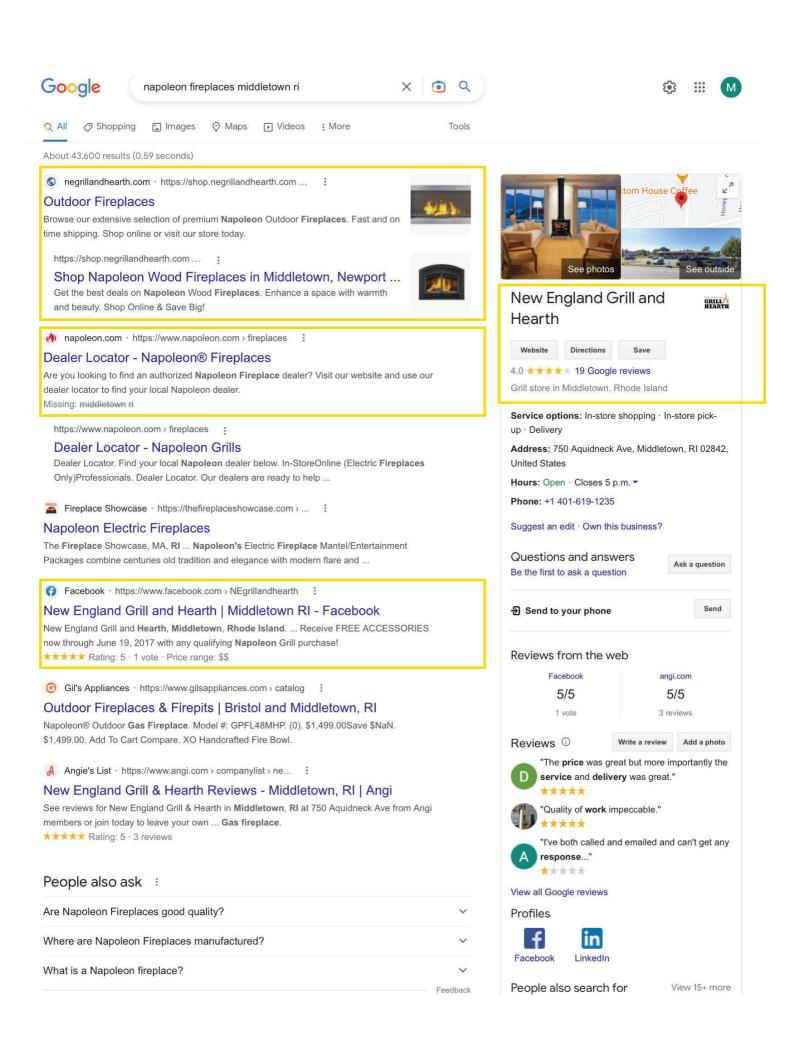
WINNING THE MOMENTS THAT MATTER!

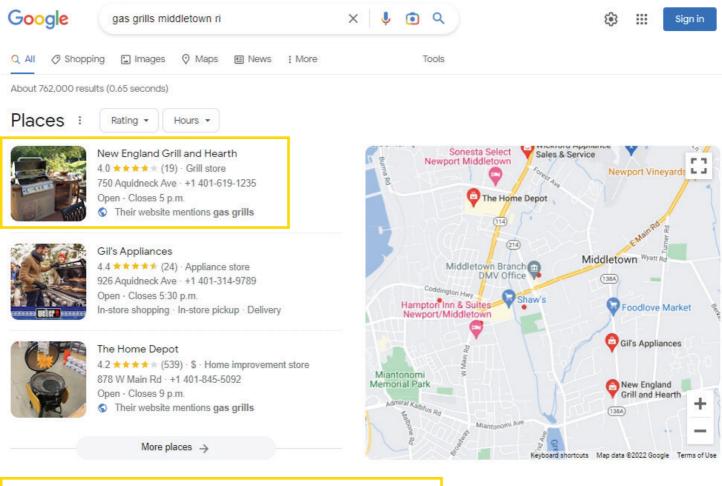
.....

"81% of shoppers search for and review products ONLINE before purchasing". Is your business being found?



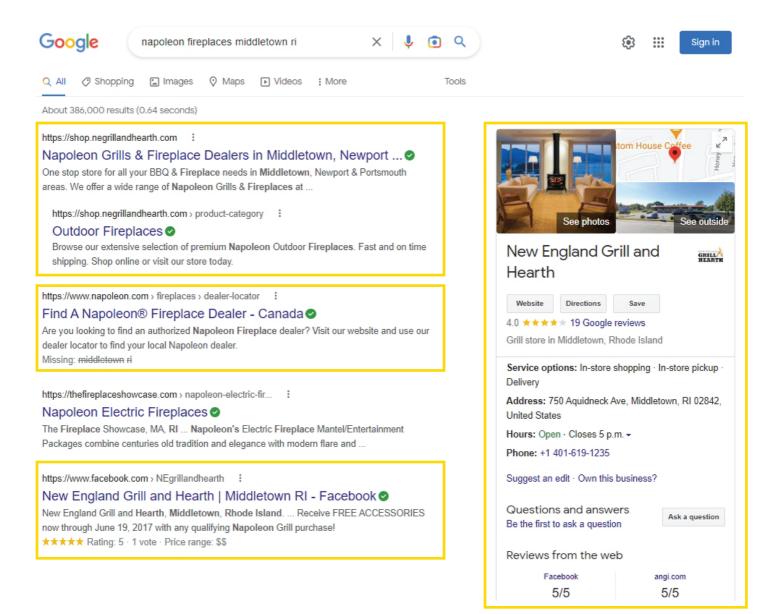
🔾 All 🛷 Shopping 🔚 Images 📀 Maps 🗉 News 🗄 More	Tools	
About 420,000 results (0.72 seconds)		
★ New England Grill and Hearth · https://negrillandhearth.com		
New England Grill and Hearth: Hearth & Grill Store Shop the		tom House Coffee
Shop the New England Grill and Hearth store for the best online deals on BBQ grills, hearths,		
fireplaces and more. Our family-owned hearth and grill shop		
Houzz · https://www.houzz.com > MiddletownRI		See photos
Custom Fireplace Contractors & Installers in Middletown - Houzz	-	
Search 43 Middletown custom fireplace contractors & installers to find the best reviewed loca	al	New England Grill and
fireplace services and installers in Middletown, RI on Houzz.		Hearth
A Angie's List · https://www.angi.com > > Middletown		Website Directions Save
Top 10 Best Gas Fireplace Repair in Middletown, RI Angi		4.0 ★★★★ 19 Google reviews
Top-rated gas logs work. Get matched with top gas fireplace repair services in Middletown , RI There are 1 highly-rated local gas fireplace repair services.		Grill store in Middletown, Rhode Island
★★★★ Rating: 4.4 · 470 reviews		Service options: In-store shopping · In-store pick- up · Delivery
Yelp · https://m.yelp.com > > Fireplace Services		Address: 750 Aquidneck Ave, Middletown, RI 0284
THE BEST 10 Fireplace Services near Middletown, RI - Yelp		United States
Best Fireplace Services in Middletown, RI - A Traditional Sweep, StoneCraft, The Fireplace		Hours: Open · Closes 5 p.m. *
Showcase, Certified Chimney Inspections, Liberty Hearth & Home,		Phone: +1 401-619-1235
Yellow Pages · https://www.yellowpages.com > gas-fire		Suggest an edit · Own this business?
Best 30 Gas Fireplace Inserts in Middletown, RI with Reviews		Questions and answers
Gas Fireplace Inserts in Middletown, RI · 1. Cantone & Sons Mason Contractors, LLC · 2. Old Port Homes · 3. Newport Propane, Inc. · 4. Travers Plumbing & Heating	ł	Be the first to ask a question
or themes of themport repairs, inc. 4. Havers Frambing a freading		
HomeAdvisor · https://www.homeadvisor.com · c.Firep		원 Send to your phone Send
Top Fireplace & Wood Stove Contractors in Middletown, RI		
Other Cities in Rhode Island HomeAdvisor: The nation's largest network of screened and rated pros. Find Fireplace & Wood Stoves Pros in Middletown,RI . Tell us		Reviews from the web
★★★★ Rating: 4.1 · 950 reviews		5/5 Facebook 1 vote
Facebook · https://www.facebook.com › NEgrillandhearth	1	
New England Grill and Hearth Middletown RI - Facebook		Reviews Write a review Add a pho
New England Grill and Hearth, Middletown, Rhode Island on a FREE accessory for		"The price was great but more importantly the service and delivery was great."
Regency Wood and Gas fireplaces , inserts, stoves and outdoor products!! ★★★★★ Rating: 5 · 1 vote · Price range: \$\$		****
and a start the start at the st	·	"Quality of work impeccable."
Fireside Stove Shoppe · http://firesideonline.com > gasfi		"I've both called and emailed and can't get a
A Rhode Island Gas and Wood Stove Retailer		A response"
This is the 'gas fireplace' page, often referred to as 'pre-fab fireplaces'. 'Fireplaces' are often mistakenly referred to as 'inserts' or 'fireplace		View all Google reviews
G Gil's Appliances · https://www.gilsappliances.com · catalog		Profiles
Outdoor Fireplaces & Firepits Bristol and Middletown, RI		in f
Napoleon® Outdoor Gas Fireplace . Model #: GPFL48MHP. (0). \$1,499.00Save \$NaN. \$1,499.00. Add To Cart Compare. XO Handcrafted Fire Bowl.		LinkedIn Facebook
The Fireplace Showcase · https://thefireplaceshowcase.com		People also search for View 15+ m





https://negrillandhearth.com

New England Grill and Hearth: Hearth & Grill Store | Shop the ... Shop the New England Grill and Hearth store for the best online deals on BBQ grills, hearths, fireplaces and more. Our family-owned hearth and grill shop ...





G Google USA (Middletown, Rhode Island, United States)

Keyword	May-01	October-31
napoleon grills Middletown	-	1 ▲99
propane grills Middletown	-	1 ▲99 🛇
napoleon grills store Middletown	-	1 ▲99 🛇
bbq dealer near me	-	1 ▲99 🛇
gas grills Middletown	-	1 ▲99 🛇
bbq dealer Newport	-	1 ▲99 🛇
napoleon grills Newport	-	1 ▲99
Gas fireplaces Middletown	-	1 ▲99 🛇
Electric fireplaces Middletown	13	1 ▲12 ♥
Wood fireplaces Middletown	-	1 ▲99 🛇
Gas fireplace inserts Middletown	-	1 ▲99 🛇
Fireplaces Newport	-	1 ▲99 🛇
Fireplace dealer near me	-	1 ▲99 🛇
napoleon dealer Middletown	-	2 •98
Electric Firepalces near me	-	2 •98 🛇
bbq grills Middletown	-	3 ▲97 ♥
Outdoor fireplaces Middletown	-	4 ▲96 🛇
bbq dealer Portsmouth	_	11 ▲89
bbq dealer Middletown	-	-
grills near me	-	-

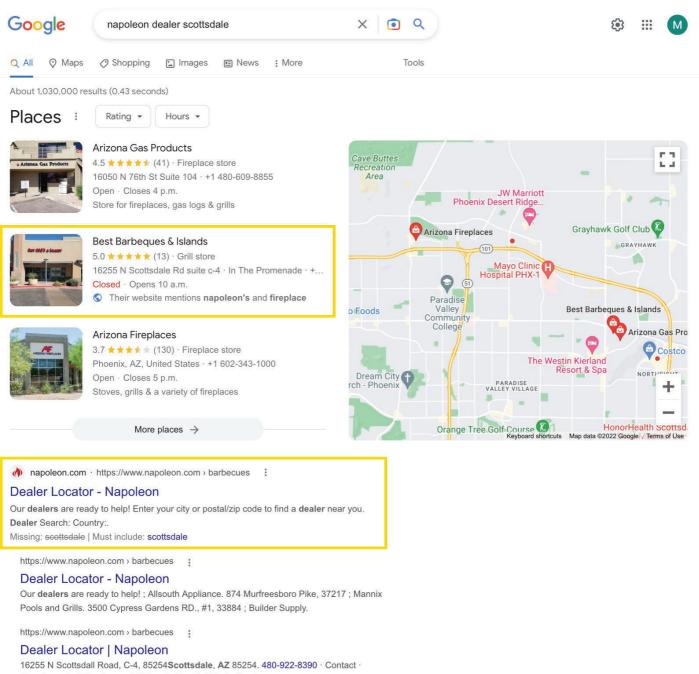


G Google USA (Newport, Rhode Island, United States)

🔇 shop.negrillandhearth.com

Keyword	May-01	October-31
napoleon dealer Middletown	-	1 ▲99
napoleon grills Middletown	-	1 ▲99
napoleon grills store Middletown	-	1 ▲99 🛇
bbq dealer near me	-	1 ▲99 🛇
gas grills Middletown	-	1 ▲99 🛇
bbq dealer Newport	-	1 ▲99 🛇
napoleon grills Newport	-	1 ▲99
Gas fireplaces Middletown	-	1 ▲99 🛇
Electric fireplaces Middletown	21	1 ▲20 ♥
Wood fireplaces Middletown	-	1 ▲99 🛇
Fireplaces Newport	-	1 ▲99 🛇
Fireplace dealer near me	-	1 ▲99 ♥
Electric Firepalces near me	-	1 ▲99 🛇
bbq grills Middletown	-	3 ▲97 ♥
propane grills Middletown	-	3 ▲97
Outdoor fireplaces Middletown	-	4 ▲96 ♥
bbq dealer Portsmouth	_	8 •92
bbq dealer Middletown	_	-
grills near me	_	-
Gas fireplace inserts Middletown	_	-





Directions. Gold Dealer. ---. Tri-County Hearth & Patio Center.

🗉 Best Barbeques & Islands · https://bestbarbequeandislan...

Napoleon Prestige Grills Dealer in Scottsdale, Phoenix ...

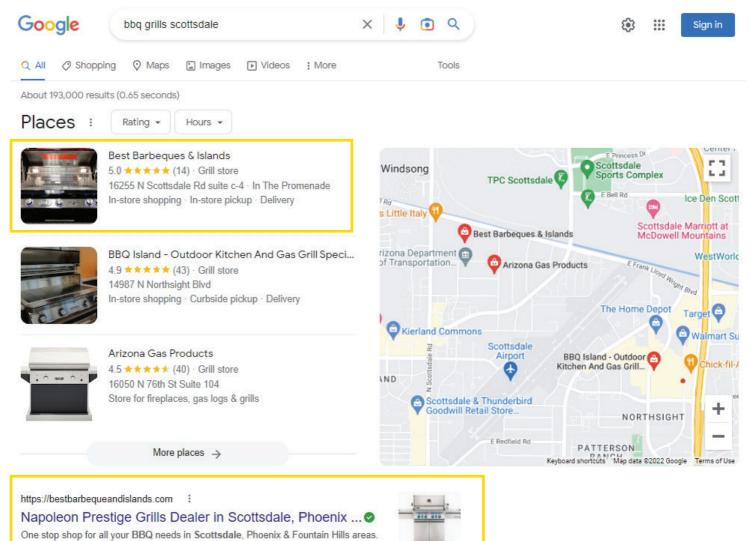
One stop shop for all your BBQ needs in **Scottsdale**, Phoenix & Fountain Hills areas. We offer a wide range of **Napoleon** Prestige grills & accessories at ...

:

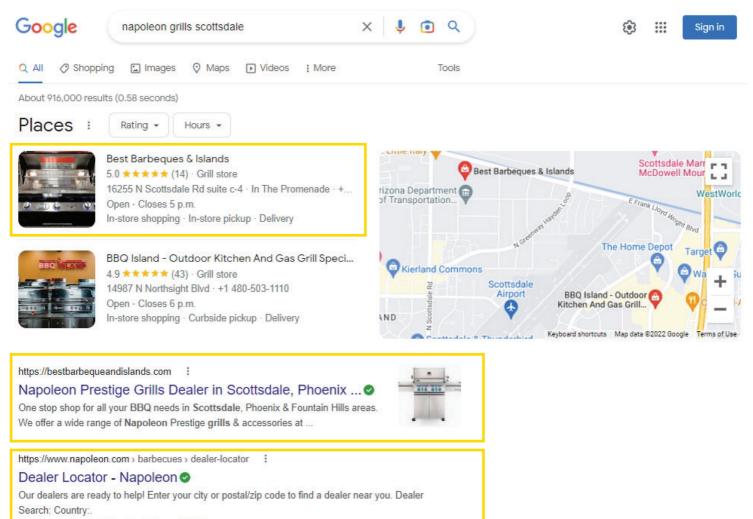
AF Distributors · https://www.afdistributors.com > napol...

Napoleon :: AF Distributors

Napoleon® fireplaces are designed to provide you absolute comfort and control at the touch of your fingertips. When you install a Napoleon® gas fireplace ...



We offer a wide range of Napoleon Prestige grills & accessories at ...



Missing: scottsdale | Must include: scottsdale



G Google USA (Scotts dale, Arizona, United States)

👋 bestbarbequeandislands.com

February-01 2022 - October-31 2022

Keyword	February-09	October-31
napoleon grills Scottsdale	6	1 ▲5
napoleon grills store Scottsdale	2	1 🔺 1 🛇
prestige bbq Scottsdale	1	1 오
napoleon prestige 500 grills Scottsdale	1	1
napoleon prestige pro grills Scottsdale	1	1
napoleon built-in grill heads Scottsdale	1	1
napoleon grills Fountain Hills	1	1
gas grills Fountain Hills	2	1 ▲1
bbq dealer Scottsdale	4	2 ▲2 ♥
napoleon dealer Scottsdale	2	2 🕈
bbq grills Scottsdale	6	2 •4 🛇
propane grills Scottsdale	2	2 🕈
gas grills Scottsdale	4	2 •2 •
napoleon grills Phoenix	4	2 •2
gas grills Phoenix	76	3 ▲73 🛇
bbq dealer Fountain Hills	2	3 •1 🛇
propane grills Phoenix	30	7 ▲23 🛇
bbq dealer Phoenix	45	13 ▲32
grills near me	14	49 ▼ 35
bbq dealer near me	3	-

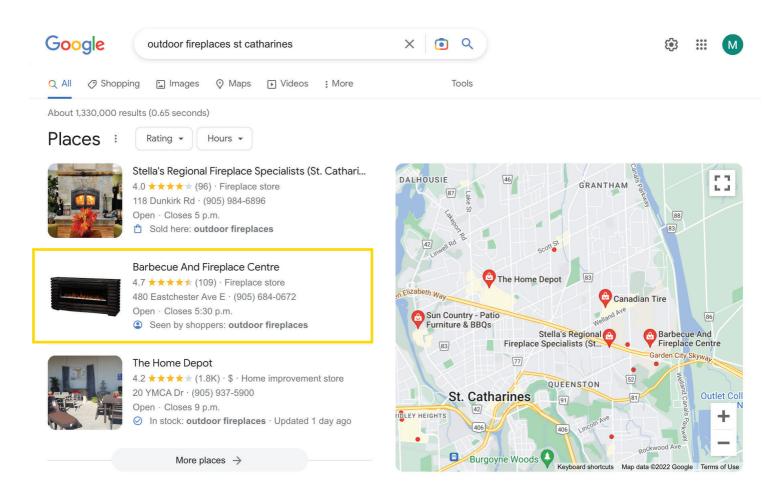


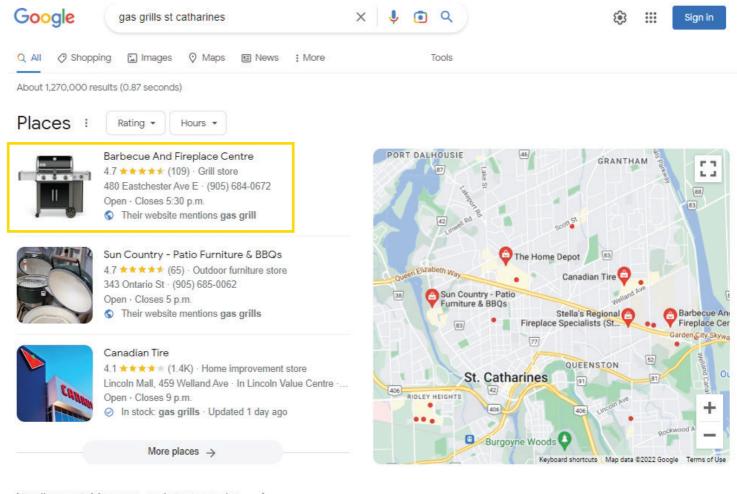
G Google USA (Phoenix, Arizona, United States)

February-01 2022 - October-31 2022

Keyword	February-09	October-31
napoleon grills Scottsdale	7	1 ▲6
bbq grills Scottsdale	8	1 ▲7 🛇
napoleon grills store Scottsdale	4	1 ▲3 🛇
gas grills Scottsdale	б	1 ▲5 🛇
prestige bbq Scottsdale	1	1
napoleon prestige 500 grills Scottsdale	1	1
napoleon prestige pro grills Scottsdale	1	1
napoleon built-in grill heads Scottsdale	1	1
napoleon grills Fountain Hills	1	1
gas grills Fountain Hills	4	1 ▲3
bbq dealer Scottsdale	4	2 ▲2 ♥
napoleon dealer Scottsdale	2	2 오
propane grills Scottsdale	3	2 ▲1 🛛
napoleon grills Phoenix	2	2
bbq dealer Fountain Hills	2	3 ▼ 1 ♥
propane grills Phoenix	36	10 426
bbq dealer Phoenix	17	13 •4
gas grills Phoenix	77	43 ▲ 34
bbq dealer near me	-	60 ▲ 40
grills near me	-	-







https://suncountryleisure.com > product-category > bar...

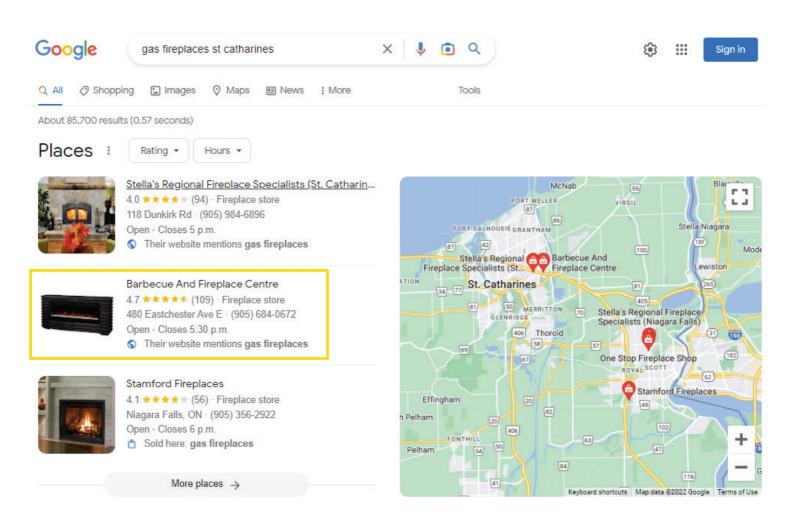
Barbecues Niagara - High Quality BBQs from Sun Country

Sun Country has the widest selection of barbecues in Niagara, offering quality and the brand names you trust. For great BBQs and accessories, get your grill ...

https://shop.barbecueandfireplacecentre.ca

Napoleon Grills & Fireplace Dealers in St. Catharines ... o

One stop store for all your BBQ & Fireplace needs in St. Catharines, Niagara Falls & Niagara on the Lake areas. We offer a wide range of Napoleon Grills ...





G Google Canada (St. Catharines, Ontario, Canada)

Keyword	May-01	October-31
bbq dealer St. Catherines	N/A	1 🛛
napoleon grills St. Catherines	N/A	1 🛇
bbq grills St. Catherines	N/A	1 🛛
propane grills St. Catherines	N/A	1 오
bbq dealer near me	N/A	1 오
bbq dealer Niagara on the Lake	N/A	1 🛇
napoleon dealer St. Catherines	N/A	2 🛇
Gas fireplaces St. Catherines	N/A	2 🛇
Electric fireplaces St. Catherines	N/A	2 🛇
Outdoor fireplaces St. Catherines	N/A	2 🛇
Wood fireplaces St. Catherines	N/A	2 🕈
Fireplace dealer near me	N/A	2 🕈
napoleon grills store Niagara Falls	N/A	3 🕈
bbq dealer Niagara Falls	N/A	3 🕈
napoleon grills Niagara Falls	N/A	3 🕈
grills near me	N/A	-
gas grills Niagara Falls	N/A	-
Gas fireplace inserts Niagara Falls	N/A	-
Fireplaces Niagara Falls	N/A	-
Electric Firepalces near me	N/A	-

SEO Report

barbecueandfireplacecentre.ca



SEO Report

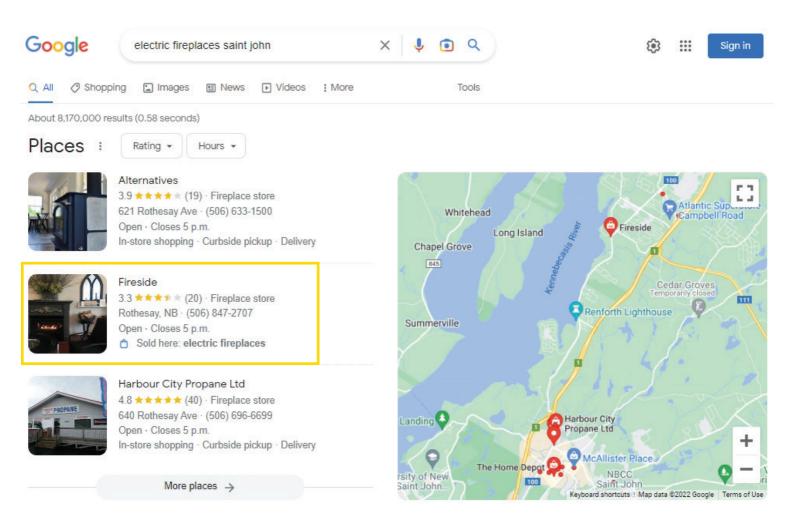
Rankings for the first and last period dates

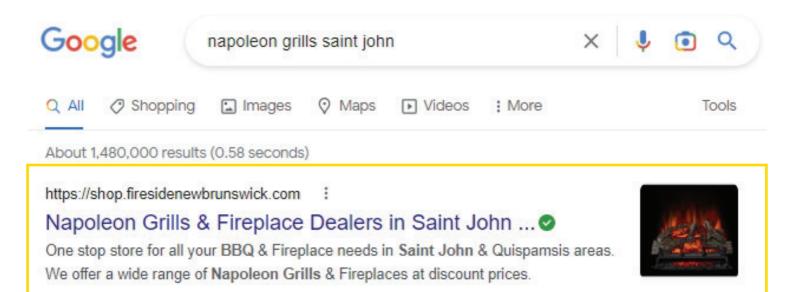
G Google Canada (Niagara Falls, Ontario, Canada)

barbecueandfireplacecentre.ca

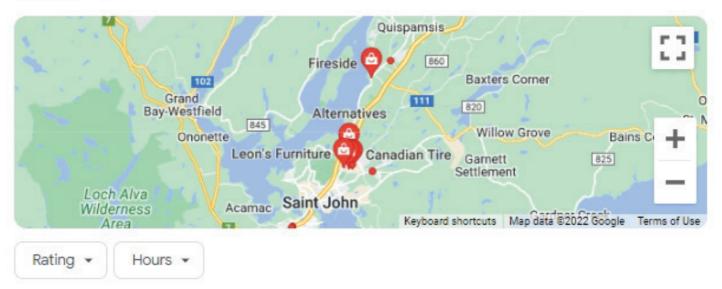
Keyword	May-01	October-31
bbq dealer St. Catherines	-	1 ▲99 🛇
napoleon grills St. Catherines	3	1 •2 🛇
bbq grills St. Catherines	-	1 ▲99 🛇
propane grills St. Catherines	1	1 🛛
bbq dealer Niagara on the Lake	-	1 ▲99 🛇
napoleon dealer St. Catherines	-	2 •98 🛇
Gas fireplaces St. Catherines	-	2 •98 🛇
Electric fireplaces St. Catherines	-	2 •98 🛇
Outdoor fireplaces St. Catherines	-	2 •98 🛇
Wood fireplaces St. Catherines	-	2 ▲98 🛇
napoleon grills store Niagara Falls	8	3 ▲5 ♥
bbq dealer near me	-	3 ▲97 🛇
bbq dealer Niagara Falls	-	3 ▲97 🛇
napoleon grills Niagara Falls	2	3 ▼1 ♥
Gas fireplace inserts Niagara Falls	-	78 •22
grills near me	-	-
gas grills Niagara Falls	3	-
Fireplaces Niagara Falls	-	-
Fireplace dealer near me	-	-
Electric Firepalces near me	_	-







Places :



Alternatives

3.9 ★ ★ ★ ★ (19) · Fireplace store 621 Rothesay Ave · (506) 633-1500 Open · Closes 5 p.m.

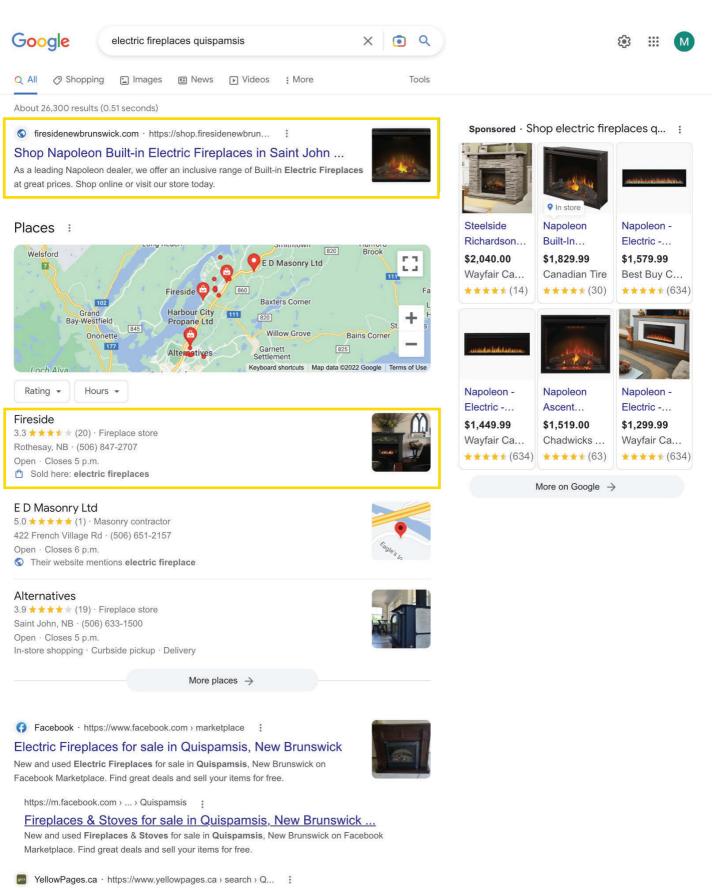
"Amazing customer service from both Alternatives and Louisiana grill!"

Fireside

3.3 ★ ★ ★ ★ ★ (20) · Fireplace store
Rothesay, NB · (506) 847-2707
Open · Closes 5 p.m.
S Their website mentions bbq's and napoleon







Fireplaces in Quispamsis NB | YellowPages.ca™

Locate and compare Fireplaces in **Quispamsis** NB, Yellow Pages Local Listings. ... Stoves & Fireplaces, **Electric Fireplace**, BBQs/Outdoor Products, ...



G Google Canada (Saint John, New Brunswick, Canada)

Shop.firesidenewbrunswick.com

Keyword	May-28	October-31
napoleon dealer Saint John	3	1 •2
napoleon grills Saint John	3	1 •2
napoleon grills store Quispamsis	1	1
bbq dealer Quispamsis	-	1 ▲99
napoleon grills Quispamsis	1	1
Fireplaces Quispamsis	-	1 ▲99 🛛
Electric Fireplaces Quispamsis	6	1 ▲5
Electric fireplaces Saint John	-	2 ▲98 ♥
Fireplace dealer near me	-	2 •98 🛛
Gas fireplaces Saint John	-	3 ▲97 🖗
Wood fireplaces Saint John	-	3 ▲97 ♥
Gas fireplace inserts Saint John	-	5 ▲95 ♥
Outdoor fireplaces Saint John	-	6 ● 94
bbq dealer Saint John	-	8 •92
propane grills Saint John	-	8 •92
gas grills Saint John	14	9 ▲5
bbq grills Saint John	-	-
grills near me	-	-
bbq dealer near me	-	-
Electric Fireplaces near me	-	-



G Google Canada (Quispamsis, New Brunswick, Canada)

Keyword	May-28	October-31
napoleon grills Saint John	3	1 ▲2
napoleon grills store Quispamsis	1	1
bbq dealer Quispamsis	-	1 ▲99
napoleon grills Quispamsis	1	1
Fireplaces Quispamsis	-	1 ▲99 🛇
Electric Fireplaces Quispamsis	6	1 ▲5
bbq dealer near me	-	2 •98 🛇
Electric fireplaces Saint John	-	2 •98 🛇
Electric Fireplaces near me	42	2 ▲40 ♥
Gas fireplaces Saint John	-	3 ▲97 ♥
Wood fireplaces Saint John	-	3 ▲97 ♥
napoleon dealer Saint John	4	4
Outdoor fireplaces Saint John	-	6 •94
bbq dealer Saint John	_	8 •92
Gas fireplace inserts Saint John	-	8 •92
gas grills Saint John	14	9 ▲5
grills near me	30	72 •42
bbq grills Saint John	-	-
propane grills Saint John	-	-
Fireplace dealer near me	52	-

UNDERSTANDING PAID VS. ORGANIC SEARCH

Organic search is based on unpaid, natural rankings determined by search engine algorithms, and can be optimized with various SEO practices. In contrast, paid search allows you to pay a fee to have your website displayed on the search engine results page (SERP) when someone types in specific keywords or phrases to the search engine. The SERP will display the ads that you create to direct viewers to your site, and the fee you pay is usually based on either clicks on or views of these ads. In other words, you can pay to rank on sponsored search listings. Organic and paid listings both appear on the search engine results page, but they are displayed in different locations on the page.

UNDERSTANDING SEO TERMS:

SEARCH ENGINE: An information retrieval program that searches for items in a database that match the request input by the user. Examples: Google, Bing, and Yahoo.

QUERY: Words typed into the search bar on a specific search engine.

PERSONALIZATION: Refers to the way a search engine will modify a person's results on factors unique to them, such as their location and search history.

RANKING: Ordering search results by relevance to the query.

ORGANIC RESULTS: Earned placement in search results, as opposed to paid advertisements.

LOCAL PACK: A pack of typically three local business listings that appear for local-intent searches such as "napoleon grills dealer near me."

GOOGLE MY BUSINESS LISTING: A free listing available to local businesses and will appear for many local searches on the right hand side of the screen with business details, hours, reviews, etc.

UNDERSTANDING PAID MARKETING TERMS:

SEARCH PHRASES: Words or phrases that people use when searching online. The essence of the information, products or services they want to find. Also referred to as search terms and search queries.

SEARCH NETWORK: Search engine specific results where ads can appear when your keywords are relevant to a user's search. Google search sites: Ads can appear beside, above or below search results on Google Search or Google Shopping.

PAID CAMPAIGNS: Campaigns combine the following elements to help your ads show to the right people at the right time: Keywords, Ads, and Targeting Methods.

OPTIMIZATION: We look at ways to improve an account's performance. This can range from changing ad copy to changing the website.

LANDING PAGE: The page on the website where your advertisement takes the user. It should include the same details, selling points and promotional information as your ads.

CLICK: When someone clicks on an ad; this translates to a visit to the website.

CONVERSION: When a customer completes a specified action. This can range from a click or download, filling out a contact or quote form, calling your business, click for directions or in the best case, a completed online purchase.





LET US HELP YOU BUILD A LOCAL DOMINATION STRATEGY TODAY!



